Social Cognition Part 2
Judgmental Heuristics

[from last time]

C. How schemas affect behavior
   i. Self-fulfilling prophecy
   ii. Expectancy effects in research

I. Follow-up to reaction papers

II. 2 views of the human information processor
   A. Cognitive miser
   B. Motivated tactician

III. What are Judgmental Heuristics?
   A. Anchoring and Adjustment
   B. Counterfactual reasoning
      1. Medvec & Savitsky (1997) – exam grade example
      2. When is it most likely?