

## Applying what we know about biased thinking to the understanding of social psych experiments

- I. What if an experiment does not make sense?
  - A. Factual understanding of experiment
  - B. Replicability
  - C. “I would have behaved differently”
  
- II. Inaccuracy of introspection
  - A. Swim & Hyers (1997) sexism experiment
  - B. Predicting romantic reactions
  - C. Predicting political reactions
  - D. Why?
    - 1. Motivated distortions
    - 2. Lack of access to the true reasons why we do things
      - a. Controlled versus automatic processing
      - b. Confabulations
    - 3. Not thinking about all the factors present in the actual situation
  - E. Overconfidence barrier
  
  - F. Implications for understand social psych experiments

