

**Stereotypes and Prejudice**  
**Social Psychology Graduate Seminar**  
**PSYCH 7536, section 1**  
**Fall 2005**

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**Office Hours: F 11:00 -**  
**12:00, or by appt.**

### **REQUIREMENTS**

- 50% of your final grade will be determined by the quality of your contributions to the class discussions. I expect that you will attend each class, having read all of the assigned material and prepared for a discussion of it. I strongly encourage you to take good notes on each reading, so you can easily remind yourself of the main points and contributions of the work, including its methods and results. It is easy to forget such things after about the 3<sup>rd</sup> reading!
- 50% of your final grade will be determined by the quality of your written work. Specifically, at the end of each section you will turn in a 2-4 page, single-spaced (1.5" margins) commentary on the readings and your thoughts about them. I expect these papers to be integrative, and demonstrate both your knowledge of the material and your ability to consider the work in the context of the literature.

### **TOPICS AND READINGS**

Background Reading: Allport, G. W. (1954). *The Nature of Prejudice*. Reading, MA: Perseus Books

#### **The Formation of Stereotypes and Prejudice** **September 2, 9, 16, & 23**

##### **Social Context**

Sherif, M. (1966). *In common predicament: Social psychology of intergroup conflict and cooperation* (ch. 4 & 5). New York: Houghton Mifflin.

Eagly, A., & Steffen, V. (1984). Gender stereotypes stem from the distribution of women and men into social roles. *Journal of Personality and Social Psychology*, 46, 735-754.

Fiske, S. T., Cuddy, A. J. C., Glick, P., Xu, J. (2002). A model of (often mixed) stereotype content: Competence and warmth respectively follow from perceived status and competition. *Journal of Personality & Social Psychology*, 82, 878-902.

##### **Motivation**

Tajfel, H., & Turner, J. (1986). The social identity theory of intergroup behavior. In S. Worchel & W. Austin (Eds.), *Psychology of intergroup relations* (pp. 7-24). Chicago: Nelson-Hall.

Reicher, S. (2004). The context of social identity: Domination, resistance, and change. *Political Psychology*, 25, 921 – 945.

Jost, J.T. & Banaji, M. R., & Nosek, B. A. (2004). A decade of system justification theory: Accumulated evidence of conscious and unconscious bolstering of the status quo. *Political Psychology*, 25, 881 – 919.

Sidanius, J., & Pratto, F. (1999). *Social Dominance: An intergroup theory of social hierarchy and oppression* (ch. 2, pp. 31 – 58). New York: Cambridge University Press.

Sidanius, J., Pratto, F., van Laar, C., & Levin, S. (2004). Social dominance theory: Its agenda and method. *Political Psychology*, 25, 845 – 880.

### Cognition

Corneille, O., Klein, O., & Judd, C. M. (2002). On the role of familiarity with units of measurement in categorical accentuation: Tajfel and Wilkes (1963) revisited and replicated. *Psychological Science*, 13, 380-383.

Rothbart, M., Davis-Stitt, C., & Hill, J. (1997). Effects of arbitrarily placed category boundaries on similarity judgments. *Journal of Experimental Social Psychology*, 33, 122-145.

Taylor, S., Fiske, S., Etoff, N., & Ruderman, A. (1978). Categorical and contextual bases of person memory and stereotyping. *Journal of Personality and Social Psychology*, 36, 778-793.

Bodenhausen, G. V. (1990). Stereotypes as judgmental heuristics: Evidence of circadian variations in discrimination. *Psychological Science*, 1, 319-322.

Macrae, C. N., Milne, A. B., et al. (1994). Stereotypes as energy-saving devices: A peek inside the cognitive toolbox. *Journal of Personality and Social Psychology*, 66, 37-47.

Stroessner, S. J., & Plaks, J. E. (2001). Illusory correlation and stereotype formation: Tracing the arc of research over a quarter century. In G. B. Moskowitz (Ed.), *Cognitive social psychology: The Princeton symposium on the legacy and future of social cognition* (pp. 247 – 259). Mahwah, NJ: LEA.

### **Function and Use**

**September 30; October 7, 21, & 28; November 4**

### Social Context

Gaertner, S., & Dovidio, J. (1986). The aversive form of racism. In J. Dovidio & S. Gaertner (Eds.), *Prejudice, discrimination, and racism* (pp. 61-89). New York: Academic Press.

McConahay, J., Hardee, B., & Batts, V. (1981). Has racism declined in America? It depends on who is asking and what is asked. *Journal of Conflict Resolution*, 25, 563-579.

Blanchard, F., C., Crandall, et al. (1994). Condemning and condoning racism: A social context approach to interracial settings. *Journal of Applied Psychology*, 79, 993-997.

### Motivation

Fein, S. & Spencer, S. J. (1997). Prejudice as self-image maintenance: Affirming the self through derogating others. *Journal of Personality and Social Psychology*, 73, 31-44.

Pickett, C. L., Bonner, B. L., & Coleman, J. M. (2002). Motivated self-stereotyping: Heightened assimilation and differentiation needs result in increased levels of positive and negative self-stereotyping. *Journal of Personality & Social Psychology*, 82, 543-562.

#### Cognition: Overview and General Processes

Fiske, S., Lin, M., & Neuberg, S. (1999). The continuum model: Ten years later. In S. Chaiken and Y. Trope (Eds.), *Dual-process theories in social psychology* (pp. 231 – 254). New York: Guilford.

Bodenhausen, G., & Macrae, N. (1998). Stereotype activation and inhibition. In J. R. Wyer (Ed.), *Advances in Social Cognition* (Vol. 11, pp. 1-52). Mahwah, NJ: Erlbaum.

Yzerbyt, V. Y., Schadron, G., Leyens, J., & Rocher, S. (1994). Social judgeability: The impact of meta-informational cues on the use of stereotypes. *Journal of Personality & Social Psychology*, 66, 48-55.

Biernat, M. (2003). Toward a Broader View of Social Stereotyping. *American Psychologist*, 58, 1019-1027

#### Cognition: Perception, Memory, and Judgment Based on Features

Levin, D.T., & Banaji, M.R. (2004). *Distortions in the perceived lightness of faces: the role of race categories*. Unpublished manuscript.

Corneille, O., Huart, J., Becquart, E., & Brédart, S. (2004). When Memory Shifts Towards More Typical Category Exemplars: Accentuation Effects in the Recollection of Ethnically Ambiguous Faces. *Journal of Personality and Social Psychology*, 86, 236-250.

Blair, I. V., Judd, C. M., Sadler, M. S., & Jenkins, C. (2002). The role of Afrocentric features in person perception: Judging by features and categories. *Journal of Personality and Social Psychology*, 83, 5 - 25.

Blair, I. V., Judd, C. M., & Fallman, J. L. (2004). The automaticity of race and Afrocentric facial features in social judgments. *Journal of Personality and Social Psychology*, 87, 6763 - 778.

Blair, I. V., Judd, C. M., & Chapleau, K. M. (2004). The influence of Afrocentric facial features in criminal sentencing. *Psychological Science*, 15, 674 – 679.

Eberhardt, J. L.; Goff, P. A.; Purdie, V. J; Davies, P. G. (2004). Seeing Black: Race, Crime, and Visual Processing. *Journal of Personality & Social Psychology*, 87, 876-893

### **Prejudice & Stereotype Reduction**

**November 11 & 18**

#### Social context

Pettigrew, T. F., & Tropp, L. R. (2000). Does intergroup contact reduce prejudice: Recent meta-analytic findings. In S. Oskamp (ED), *Reducing prejudice and discrimination. The Claremont Symposium on Applied Social Psychology* (pp. 93-114). Mahwah, NJ: Lawrence Erlbaum Associates

#### Motivation

Monteith, M. J., Ashburn-Nardo, L., Voils, C. I., Czopp, A. M. (2002). Putting the brakes on prejudice: On the development and operation of cues for control. *Journal of Personality & Social Psychology*, 83, 1029-1050.

## Cognition

Richards, Zoë; Hewstone, M. (2001). Subtyping and subgrouping: Processes for the prevention and promotion of stereotype change. *Personality & Social Psychology Review*, 5, 52-73.

Gaertner, S. L., et al. (1999). Reducing intergroup bias: Elements of intergroup cooperation. *Journal of Personality & Social Psychology*, 76, 388-402

Park, B., & Judd, C. M. (2005). Rethinking the Link Between Categorization and Prejudice Within the Social Cognition Perspective. *Personality & Social Psychology Review*, 9, 108-130.

## **The Target's Perspective** **November 23 & December 2**

### **[THIS SECTION STILL UNDER REVISION!!!]**

Steele, C. M., and Aronson, J. (1995). Stereotype threat and the intellectual test performance of African Americans. *Journal of Personality and Social Psychology*, 69, 797-811.

Word, C., Zanna, M., & Cooper, J. (1974). The nonverbal mediation of self-fulfilling prophecies in interracial interaction. *Journal of Experimental Social Psychology*, 10, 109-120.

Skrypnik, B., & Snyder, M. (1982). On the self-perpetuating nature of stereotypes about men and women. *Journal of Experimental Social Psychology*, 18, 277-291.

Jussim, L., & Fleming, C. (1996). Self-fulfilling prophecies and the maintenance of social stereotypes: The role of dyadic interactions and social forces. In C. N. Macrae, C. Stangor, and M. Hewstone (Eds.), *Stereotypes and stereotyping* (pp. 161-192). New York: Guilford

Eccles, J. (1994). Understanding women's educational and occupational choices: Applying the Eccles et al. model of achievement-related choices. *Psychology of Women Quarterly*, 18, 585-609.

Crocker, J., Voilkl, K., Testa, M., and Major, B. (1991). Social stigma: The affective consequences of attributional ambiguity. *Journal of Personality and Social Psychology*, 60, 218-228.

Crocker, J., Cornwell, B., and Major, B. (1993). The stigma of overweight: Affective consequences of attributional ambiguity. *Journal of Personality and Social Psychology*, 64, 60-70.